

Sahar Sazgar

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Highly skilled in **leading** projects with the ability to work well amongst a **team**. I have the discipline to meet **deadlines** and the **dedication** to achieve the **highest level of performance**. Passionate about **solving** complex and challenging problems.

Education

2020-2023: Reichman University (IDC Herzliya) Lauder School of Government, Diplomacy and Strategy.

- **BA in The Honours Track in Strategy and Decision Making.**
- **Major in 'Data, Government and Democracy';** Honours program in Data Analysis (basic Python & SQL).

2008-2014: Multidisciplinary science and arts school Hadera, Israel

- High School Diploma: Major in **Computer Sciences**, Biology, Chemistry, Maths and English.
- Award for excellence in social activities in Student Council | Robotics project run by NASA (FRC).

Professional Experience

2021- 2022: **Business Development Representative (BDR) at ThetaRay**, EMEA region; A Cyber Security FinTech dealing with financial crimes using AI & ML solutions.

- My role is to explore new potential prospects and through business intelligence identifying how our company strategies can benefit them over other competitors -**Highly competent in Salesforce CRM.**
- To generate new strategic business opportunities to allow for business expansion.
- I have developed an expertise understanding of FinTech regulatory rules as well as their compliance solutions.

2021- 2022: Research assistant for Professor Uzi Arad.

- **Data collation, processing, and analysis** for the purpose of presentation to the government and compiling reports, that deal with the establishment and advancement of the state of Israel in different categories, in comparison with the rest of the world.

2020- 2021: 'Momentum' **Start-Up accelerator** Community Manager- RU Entrepreneurship Clup flagship program.

- An established program that supports over 500 entrepreneurs to build their business skills and explore business strategies amongst renowned and prestigious business partners and mentors.

2018- 2020: **Emissary from the "Jewish Agency For Israel" for the UJIA and Manchester Jewish community, UK.**

- Solidifying a strong bond between the Jewish community and Israel by creating programmes and organising activities for the Jewish community.
- Through learning and understanding the community, I made important connections to identify the challenges I had to face, and **built a strategy and work plan** to address these.
- Leading workshops and seminars to a variety of audiences to build a strong Jewish identity and a deeper connection with Israel.
- Gained significant **public speaking skills** whilst addressing numerous groups at various community settings.
- Producing, organising and marketing large community events and leading campaigns whilst managing the events committee.
- Within this role I produced a leadership seminar for high school students, to provide them with the skills to deal with antisemitism in a University setting. 50 sixth form students took part in this project.

Military Service – Israel Defense Forces

2015-2018: **Special Commando Unit 'Egoz'**

- Naval Officer course– team leading skills and **ability of working under extreme pressure.**
- 'Egoz' special forces training & commander course- leading and undertaking complicated missions.
- Awarded; Fighter Certificate, **outstanding soldier** certificate, **outstanding commander** certificate.

Volunteering

- Aloney Itzhak Youth Village- working with youth at risk, providing support to complete school exams, as well as mental support and personal empowerment in order to set life goals (2014-2015)
- "Maccabi Tzair" youth movement- leader and young coordinator.
- Delegations representative: "Maccabi Tzair" (London, UK, 2013), "Tikkun Olam" (Knoxville, TN USA, 2012).

Languages

English – Excellent | **Hebrew** – Mother-tongue | **Chinese**- Basic